

PAULA PRESTWOOD
BIOGRAPHY



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Commerical Agent

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PROFESSIONAL BACKGROUND & EDUCATION

With over 32 years of experience in the commercial real estate industry, Paula Prestwood is one of the most seasoned and respected professionals at Gateway Commercial Brokerage, Inc., where she has served since 1994. Based in Decatur, Alabama, Paula has built a successful career centered on integrity, strategic market insight, and a strong commitment to client success.

Throughout her tenure, Paula has represented a diverse and distinguished roster of clients, including **Lowe's, Archer-Daniels Midland, McDonald's, Burger King, Russell Corporation, Dutch Quality House, Clark Farms, Decatur Lamp Company, Pebbles Gas & Oil, Dollar General, Meineke Mufflers, and more**. Her extensive work with both national corporations and regional businesses demonstrates her versatility and deep understanding of the commercial landscape across multiple sectors.

Paula's expertise spans industrial/office/retail sales and leasing, commercial and industrial land sales, 1031 property exchanges, and property management and leasing. Her ability to navigate complex transactions and provide data-driven guidance has made her a trusted advisor to investors, developers, and business owners alike.

She holds a Bachelor of Science in Business Administration from the **University of Alabama in Huntsville**, with a cognate in Marketing and a minor in Political Science. This unique combination enhances her analytical and communication skills in client advocacy and negotiation.

In addition to her professional work, Paula is deeply committed to service and community engagement. She is a member of Pi Sigma Alpha, the National Honor Society, and an active contributor to charitable causes, having served on the **Board of Habitat for Humanity**. These affiliations reflect her dedication to ethical leadership and social responsibility.

Paula Prestwood's career is defined by consistent performance, long-term client relationships, and a passion for helping others achieve their real estate goals. Her longstanding presence in North Alabama's commercial real estate market has made her a go-to resource for clients seeking dependable, knowledgeable representation.