

MICHAEL NANCE

BIOGRAPHY



MICHAEL NANCE

Commercial Agent & Property Manager

michael@gatewaycommercial.net

Direct: 256.214.0531

PROFESSIONAL BACKGROUND & EDUCATION

Michael Nance is an experienced commercial real estate professional who has been an integral part of Gateway Commercial Brokerage, Inc. since 2005. Based in Decatur, Alabama, Michael brings a comprehensive and hands-on approach to real estate services, specializing in property management, commercial sales and leasing, and raw land transactions.

With a career spanning nearly two decades, Michael has developed a strong reputation for his meticulous attention to detail, responsiveness, and practical problem-solving skills. He works closely with property owners, tenants, investors, and developers to deliver strategic solutions that support long-term asset value and operational efficiency.

Michael's diverse real estate background includes the sale and leasing of office, retail, and industrial properties, as well as the marketing and sale of undeveloped land for commercial and investment purposes. However, he is particularly known for his expertise in property management and maintenance-overseeing daily operations, coordinating vendor services, handling tenant relations, and ensuring properties are well-maintained and financially sound.

His deep familiarity with the North Alabama market, combined with a proactive and service-oriented mindset, enables him to anticipate client needs and deliver tailored, results-driven solutions. Michael's role frequently involves not only maintaining the physical integrity of assets but also enhancing their marketability and return on investment.

Whether he is negotiating a lease, managing a portfolio of properties, or assisting clients in identifying the right development opportunity, Michael approaches each task with professionalism, consistency, and a strong commitment to client satisfaction.